



# EQUITY ALLIANCE

VENTURE CAPITAL

+1 858 480 7473 / + 27 76 982 5253

[www.equityalliancevc.com](http://www.equityalliancevc.com)



## **Introduction and Explanation of Opportunity**

Please allow us to state the following:

- We are facilitating the process to purchase 3M Mask products.
- After this NON-BINDING SUBMISSION, clients will be contacted by 3M directly.
- We do not negotiate final contracts, we do not import, we do not supply, and we do not collect, keep, or require funds for this process.
- If such assistance and/or association is not required or desired from a client by us for this process, with no obligation, please feel free to decline this opportunity.
- All information is confidential, and all parties, clients, agents, and facilitators will enjoy the same discretion and confidentiality.
- NONE OF THESE SUBMISSIONS ENTITLES OR SECURES OR GUARANTEES APPROVAL OR SUPPLY, it creates the opportunity to engage 3M directly.
- All previous submissions made need to be allocated in this format and with correct associated documentation (attorney's attestations are not accepted by 3M).

When initial review is successful, 3M will contact the LOI associated party directly to conclude and finalize the proposed and possible transaction.

With this letter also please find attached the templates required for the 3M mask acquisition:

1. **LOI – Annexure A**
2. **LOE – Annexure B**
3. **Affidavit – Annexure C**
4. **LTI NCNDA – Annexure D**
5. **Facilitation MOU – Annexure E**

## Products



### N95 3M 1860 Respirators

- NIOSH Approved: N95
- FDA Cleared for use as surgical mask
- Helps protect against certain airborne biological particles
- Fluid resistant and disposable



### N95 3M 8210 Respirators

- NIOSH approved for at least 95 percent
- Filtration efficiency against certain non-oil-based particles
- 2-strap design with welded dual point attachment provides a secure seal
- Cushioning nose foam
- Lightweight promotes worker acceptance and may increase wear time

## Simplified Version or "Flow of Process":

### Step 1:

Complete and sign a non-binding letter of intent (LOI), confirming the destination airport and volumes required over a period of time, and provide bank proof of funds (POF). Complete and sign the letter of engagement (LOE) on the Buyer's Company letterhead. Complete and sign the non-disclosure and non-circumvention agreement (NDNCA), if not already completed beforehand. Complete and sign the facilitation MOU.

### Step 2:

Affidavit: On Buyer Company letterhead, complete the affidavit/attestation, sign, date, and submit. This confirms intention regarding the reselling of products, and/or intended use and end client show it is to reduce the spread of COVID-19.

### Affidavit example:

We, [COMPANY NAME] are submitting this Letter of Purpose to confirm our intent to procure "3M MODEL OF THE MASK" from 3M and/or its Distributors/ Resellers/ Suppliers to help get critical supplies to personnel in need in support of the fight against the spread of COVID-19.

All purchased products are intended to provide immediate supply and support to governmental bodies, healthcare providers, and workers (including hospitals and other healthcare facilities), health care facilitators, and other medical personnel to help reduce the risk of the spread of COVID-19 virus and also reduce their economic burden.

Please provide any supporting client contract / supporting documentation with affidavit which buyer deems necessary.

### Step 3:

After submission and initial review (24-48 hours), 3M confirms the ability to supply the said volumes and product with required “final quoting” structures and certifications regarding batches available to the Buyer and issues a draft Contract.

### Step 4:

Buyer Team and their Compliance will review, and if approved, will proceed to sign the agreement

### Step 5:

To qualify for the subsidy, the Buyer will:

5.1 Need to place or make a funds deposit in full contracted amount into 3M nominated (US OR UK account) or agreed escrow account, as well as make the payment to the escrow account for the facilitation agreement as set out in the final memorandum of agreement (Facilitation Agreement) – This will be a 100% refundable (if no deal is signed or structured and/or if product is not delivered within agreed timeframe, and agreed to by all parties including the Facilitators ) but payable to an escrow account in SA as indicated in the said agreement.

(An escrow agreement will be exchanged and completed between escrow attorneys to complete the escrow deposits and all parties Authority to View (ATV) escrow.

### Step 6: Payment

The escrow will release on successful delivery and sign-off of product, and make payment for the goods in full, and the facilitation fee will be released at this same prescribed time as product.

**Dean Lynch**  
**CEO**  
**Equity Alliance**

+1 858 480 7473 (Office)  
+27 76 982 5253 (Mobile)